

**FY 2024 Sales Report (YoY %)**

	Category	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.-Dec.
	Kirin Brewery	Beer products Total	99	102	93	108	102	86	104	97	75	136	97	98
RTD Total		109	122	91	109	110	102	108	102	106	115	104	98	106
Main Brands														
KIRIN ICHIBAN		116	115	92	90	112	96	101	107	102	110	96	98	102
SPRING VALLEY Total		72	34	112	69	114	94	66	58	51	35	61	52	65
Kirin Tanrei Green Label		96	104	83	97	96	85	101	90	62	170	98	92	93
Honkirin		103	123	85	97	89	78	90	72	51	176	96	91	88
Kirin Hyoketsu		116	123	93	108	112	109	105	102	97	117	104	90	105
	Category	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.-Dec.
	Kirin Beverage	Non-Alcoholic Beverages Total	117	117	102	116	105	95	109	101	96	101	95	96
Health Science Products		127	117	120	92	62	80	108	90	92	100	110	109	98
Main Brands														
Kirin Gogo-no-Kocha		117	111	98	112	112	85	110	99	90	85	96	96	100
Kirin Namacha		124	132	93	177	127	109	111	104	101	114	90	86	112
LC-Plasma products	135	139	152	92	85	77	109	91	75	102	129	119	107	